

Message Text

UNCLASSIFIED

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73

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 013190

R 070100Z OCT 75
FM AMCONSUL SAPPORO
TO SECSTATE WASHDC 0302
INFO USDOC WASHDC
AMEMBASSY TOKYO

UNCLAS SAPPORO 0063

E.O. 11652: N/A
TAGS: BFOL, JA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 588/05/P0002
2. 10/6/75
3. L. FARRAR
4. 588 JAPAN
5. I.D.
- 6A. REPLY TO--
- 6B. MR. HIROSHI TAKASUSUKI STANDING DIRECTOR.
- 6C. HOKKAI JIDOSHA KOGYO K.K.
1, HIGASHI 4-CHOME, OHDORI, CHUO-KU, SAPPORO 060, JAPAN.
7. CABLE: FORD HOKO SAPPORO. TEL: 011-241-2161 TELEX:0932-819.
8. --
9. 104-11. 9A. DIRECT SALE AND EXCLUSIVE DISTRIBUTORSHIP.
10. DESCRIPTION:
3691100-0000 FACTORY-SEALED, HEAVY-DUTY LONG-LIFE BATTERY
REQUIRING NO MAINTENANCE BY USER DURING BATTERY LIFE. RECHARGE
KITS ALSO DISIRED IF AVAILABLE. VALUE UNKNOWN. FIRM HAS SEEN
NAMEBRAND ADVERTISEMENTS FOR THIS PRODUCT BUT WISHES TO
PURCHASE DIRECT FORM PRODUCER. ESTIMATES FIRST YEAR
PURCHASE AT ONE THOUSAND UNITS.
2911721-0000 SPECIAL LONG-LIFE, HIGH PERFORMANCE MOTOR OIL.
FIRM WISHES TO PURCHASE GRADES APPROPRIATE TO PERSONAL.
PASSENGER, DIESEL TRUCK AND MARINE ENGINES. FIRST YEAR PURCHASE
ESTIMATED AT 240 THOUSAND QUARTER.
HJK, ESTABLISHED IN 1934. ACTED AS AN IMPORTER AND AUTHORIZED

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DEALER OF FORD MANUFACTURED AUTOMOBILES, PARTS AND ACCESSORIES

TILL AUGUST 1974 2#3, *94\$ '-0-., LTD., WAS ESTABLISHED. SALES
TERRITORY: HOKKAIDO. HJK NOW ACTS AS WHOLESALER OF IMPORTED
AND DOMESTIC AUTO PARTS, ACCESSORIES, GARAGE EQUIPMENT INCLUDING
STEAM CLEANERS, TESTING AND MEASURING DEVICES, AND HAND
TOOLS, HOME-USE AIR CONDITIONERS AND HEATING UNITS, AND GOLF
COURSE EQUIPMENT. EMPLOYS 210. CAPITAL: 160 MILLION YEN. ANNUAL
TURNOVER ESTIMATED AT 5 BILLION YEN IN 1975. ONE MILLION DOLLARS
WORTH OF AMERICAN PRODUCTS WAS IMPORTED IN LAST 18 MONTHS.
HJK IS WELL REPUTED FIRM MAINTAINING GOOD RELATIONS WITH
BANKS, IT PREFERS PRODUCT LITERATURE, PRICE QUOTATIONS AND
TERMS.
FARRAR

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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06 JUL 2006

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To: STATE
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